



Techstreet Enterprise

# Converting to electronic standards in the medical devices industry, one division at a time

Use Case

**Techstreet**  
*Connecting the world to standards*

 **Clarivate**  
Analytics

## Customer profile

- Industry: Medical Devices
- Subscription activation year: 2008
- Number of users being supported: 400+
- Number of locations being supported: 26
- Key publishers being used: AAMI, ASME, ASTM, BSI, CSA, IEC, IEEE, ISO, ISPE

## Summary

### What challenges did the customer face with standards?

This customer started with a subscription to *Techstreet Enterprise* for a single division. The company did not have a centralized system for accessing standards. At this point, the customer maintained a print-focused library.

## Lessons learned

### How did Techstreet Enterprise overcome these challenges?

Once other users saw the system that this single division was using, they began to show interest. Over the next year, 10 more sites came on board. It was critical for this customer to create an electronic standards repository. PDF access was also key, enabling them to see the content as it would look in print.

To see how the power of *Techstreet Enterprise* can benefit your organization, visit [techstreet.com/subscriptions](https://techstreet.com/subscriptions)

### Ann Arbor

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# Finding a harmonious fit for standards management in the medical devices industry

Use Case

**Techstreet**  
*Connecting the world to standards*

 **Clarivate**  
Analytics

## Customer profile

- Industry: Medical Devices
- Subscription activation year: 2010
- Number of users being supported: 200
- Number of locations being supported: 2
- Key publishers being used: AAMI, ASTM, BSI, IEC, IEEE, ISO

## Summary

### What challenges did the customer face with standards?

The company has a large user base and frequently updated documents. It is also heavily regulated. Previous access was via hard copies, which was a tough challenge.

## Lessons learned

### How did Techstreet Enterprise overcome these challenges?

In a sense, this company was perfect for us, as their needs aligned very harmoniously with our tools. They started as a smaller account and grew steadily every year. They are very appreciative of our response, ease of use, and ability to streamline their needs. In essence, they are the perfect medical device client and are becoming a brand leader in the industry. They are now adding more international locations and expanding their content coverage.

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